

Mission Statement and Performance Measurements

Name of Organization:

Griffiss Utility Services Corporation ("GUSC")

Organization's Mission Statement:

GUSC's mission is to provide the most reliable and economical energy and telecommunications solutions to present and future customers [in the Griffiss Business & Technology Park].

Date adopted:

June 2000 (original adoption as revised from time to time)

List of Performance Goals:

- 2014
 - Additional renewable energy projects
- Ongoing
 - Continue to work with Griffiss Local Development Corporation to continue to attract and retain tenants to the Griffiss Business & Technology Park ("GBTP")
 - Continue to replace and upgrade existing utility infrastructure
 - Continue to provide reliable and economic utilities to tenants in the GBTP
 - Continue to examine energy alternatives and incentives to provide GUSC customers with the best possible energy programs to assist their companies to be competitive and grow

Additional Questions:

1. Have the Board members acknowledged that they have read and understand the company's mission?

Yes

2. Who has the power to appoint the management of the company?

Seven (7) directors are designated by the Griffiss Utility Services Corporation Board

3. If the Board appoints management, do you have a policy you follow when appointing the management of the company?

Yes

4. Briefly describe the role of the Board and the role of management in the implementation of the mission.

- The Board periodically reviews the company's mission to insure it accurately reflects the understanding of the Board
- The Board periodically (and at least annually) holds a retreat/strategic planning session where company goals and strategies are defined and endorsed
- The Board assignments are clear and matched to the Board members' interests and expertise
- The Board meetings are guided by an agenda, diverse opinions are welcome and considered, and decision-making is in keeping with the company's mission
- Board self-evaluation is conducted periodically to improve the Board's knowledge and performance

5. Has the Board acknowledged that they have read and understood the responses to each of these questions?

Yes